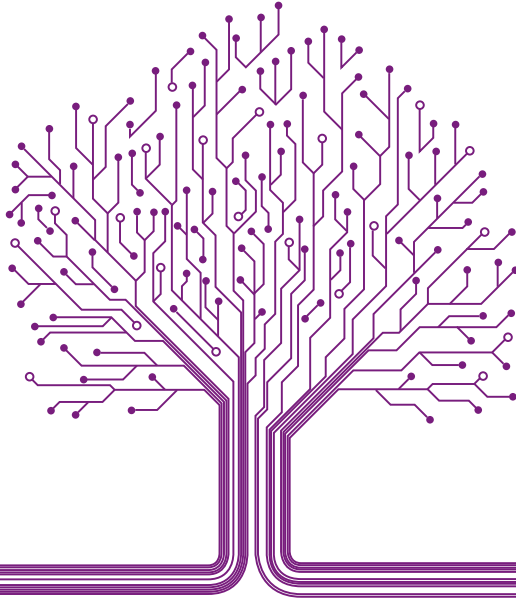


ABANS
INFORMATION
TECHNOLOGY
SOLUTIONS

Abans



**LIKE A TREE SEEKING LIGHT WE ALWAYS STRIVE FOR PERFECTION, FOR YOU;
BRANCHING OUT IN EVERY ANGLE
FOR THE PERFECT SOLUTION.**

WHO WE ARE



WE ARE THE BEST – LET US PROVE IT TO YOU!

We provide the best IT solutions in and out. As a trusted IT advisor we challenge ourselves to make sure that your IT solution is the most efficient and effective.

Our relationship will stretch far beyond simply selling you hardware or software. Working together closely throughout the production and installation process and beyond, with an efficient after sales service, we can make necessary adjustments quickly to adapt to your changing business needs.

Give us the challenge to provide you the finest hardware and software for your requirement, and you will find that you have a solution that is INCOMPARABLE.

OUR VISION

“ATTRACT AND RETAIN CUSTOMERS FOR LIFE”

OUR MISSION

Adding value to our most precious asset - our customers, by providing the best novel range of world class products and services that reflect value, comfort, convenience & quality at home, at work and at leisure.

The valued resources of the Abans Group and its dedicated employees, who gave us their unstinted support and cooperation, has enabled us to grow from strength to strength. With an enriched history of performance throughout forty five long years, the Abans Group has successfully attained a strong work force of professionals and dynamic/experienced IT experts who were streamed to form the nucleus of our technical team. This pool of knowledge and experience combined together has enriched our company to expand its operations into greater exposure such as Foreign Consortiums and Joint Ventures.

WHAT WE'VE ACHIEVED



2010



TOSHIBA

Tier One Partnerships with HP and DELL covering the whole product range. Startup of AB Technologies and Authorized Distributor for Toshiba.

2008



Received Agency as Authorized Distributor for DELL Computers, Establishment of Corporate and Government Sales.

2005



LG

Received Agency as Authorized Distributor for HP & LG Computers, Establishment of Corporate and Government operations.

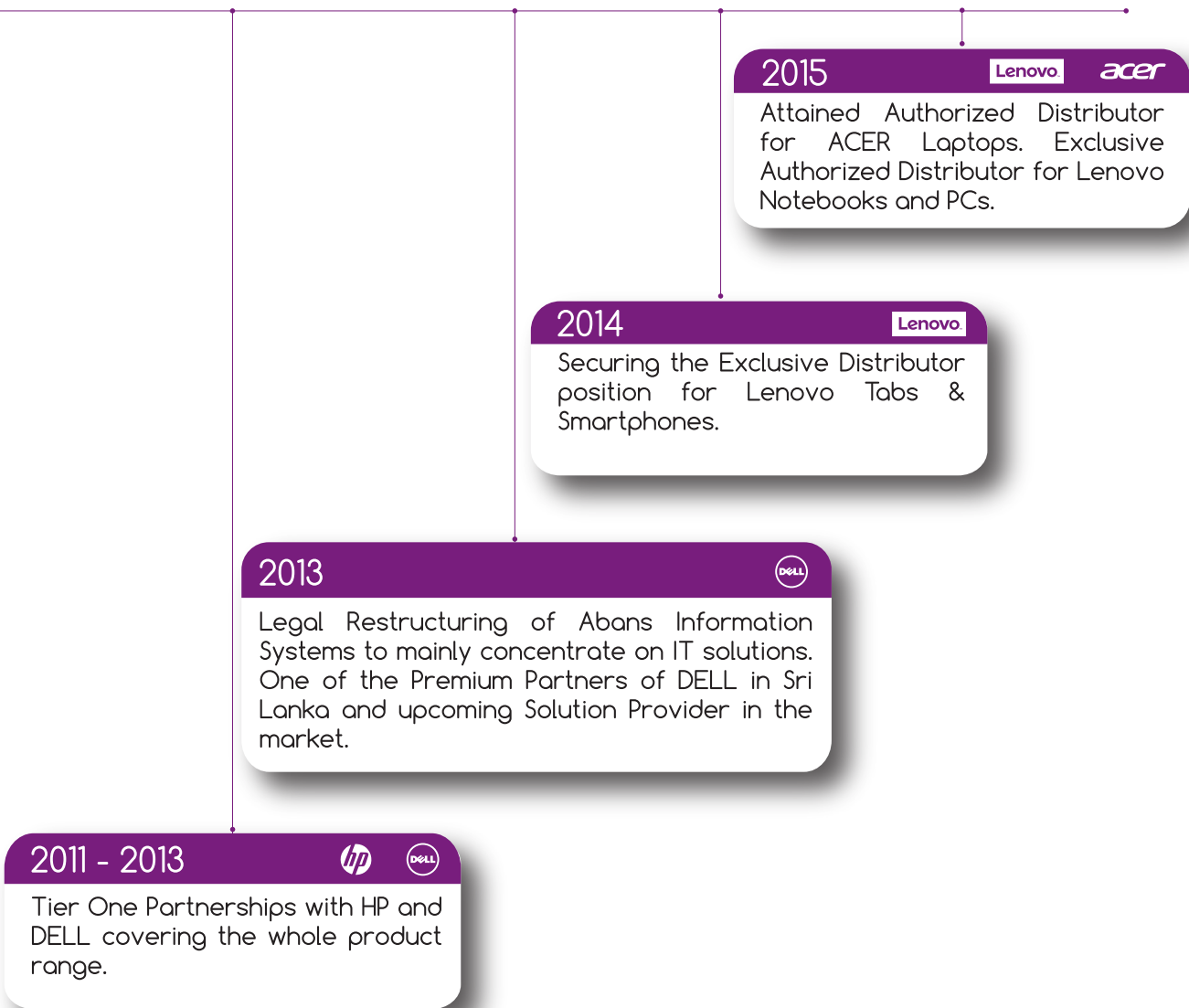
2004



LG

Received Agency as Authorized Distributor for LG Electronics and started new business ventures in the field of ICT.

The valued resources of the Abans Group and its dedicated employees, who gave us their unstinted support and cooperation, has enabled us to grow from strength to strength. With an enriched history of performance throughout forty five long years, the Abans Group has successfully attained a strong work force of



professionals and dynamic/experienced IT experts who were streamed to form the nucleus of our technical team. This pool of knowledge and experience combined together has enriched our company to expand its operations into greater exposure such as Foreign Consortiums and Joint Ventures.

WHAT WE'VE ACHIEVED




- 2015 Sales excellence Award - Direct Retail Category
- 2015 Best Direct Retail Partner - Printing & Personal System Category
- 2015 Manager Recognition - Printing System Direct Retail Category
- 2015 Best performance for Asia Pacific - Consumer Category
- 2014 Outstanding Performance
- 2013 Best Geographical Performance - Retail Category
- 2011 Best Retail Partner
- 2007 /2008 Emerging Business Partner
- 2006 Best Performing Partner - Notebook



- 2014 Best performance for Asia Pacific - Consumer Category
- 2014 Most Valuable Partner
- 2014 Best Performing Business Partner for Customer Business
- 2014 Best Distributor
- 2014 Best Large Format Retailer



- TOSHIBA** 2010 New TMCP Contribution Award
-  **Microsoft** 2011 Partnership Award

OUR PARTNERSHIPS



	DELL Inc	Premium Partner
	Hewlett - Packard Company	Tier One Partner
	Toshiba Corporation	Authorized Distributor
	Lenovo Group Ltd	Exclusive Partner / Distributor
	Apple Inc.	Authorized Reseller
	ACER Computers	Certified Distributor
	LG Corporation	Exclusive Distributor
	Microsoft Corporation	Certified Partner
	EMC Corporation	Certified Partner
	Brocade Communications Systems	Certified Partner
	CA Technologies	Certified Partner
	Symantec Corporation	Certified Partner
	CISCO Systems Inc.	Certified Partner
	F-Secure Corporation	Certified Partner
	VMware	Certified Partner
	Check Point	Certified Partner
	Zonerich	Authorized Distributor
	Toyostar	Exclusive Distributor

OUR TEAM



Our IT team consisting of more than 40 experienced sales personnel in the corporate sector and more than 50 highly trained and certified Engineers and Technicians in the service division syndicate one of the striving strengths of our company. The commitment and value addition is unmatched to say the least. Enriched with both technical expertise in Operating Systems and Hardware Solutions, ranging from Simple Entry Level to high end Hardware Components, the objective of the IT force is to provide a high level of technical support to end customers, whilst maximizing skills to ensure efficiency in Problem Solving and Solution Designing.



CHATHURA JAYAWARDANA - DIRECTOR - ABANS INFORMATION SYSTEMS

Chatura holds MBA, CIM and CMA qualifications with 12 years experience covering all aspects in the IT field. He began his career in 2002 at a premium IT Company as Manager. He joined Abans in 2006 where he has served as Brand Manager for all ICT Products, General Manager for Abans PLC and now heads the ICT department of the Company.

LALEEDRA BRAHMANA - GENERAL MANAGER - ABANS PLC

With a proficiency of more than 19 years under him, Laleendra is one of the most successful Channel Sales Managers in Abans PLC. He has been awarded by many of the principle Partners for his outstanding sales contribution.

CHANDIKA PRASHANTHA - SERVICE MANAGER - IT SERVICE

Chandika obtained his Bachelor's Degree in physical science stream from the University of Colombo. He has more than 12 years experience in the Information Communication Technology Industry, managing authorized service centres for Dell, HP, Lenovo, Toshiba, LG and Apple in Sri Lanka and heading engineering and technical staff (over 120 personnel) all over Sri Lanka. Chandika also has a thorough knowledge and experience in all aspects of hardware, software and networking solutions.

OUR TEAM



CHAMILA JANARANGA - DEPUTY GENERAL MANAGER - AB TECHNOLOGIES

Chamila has more than 15 years of experience in sales and in Management of established Information Technology companies with a very good familiarity in projects. He also has sufficient knowledge in Computer Hardware Engineering and Networking and in Windows Network Engineering.

VIPULA WIJAYARATNE - ASSISTANT GENERAL MANAGER - AIS

With 18 years of service, Vipula is well experienced in large volume projects especially in the Government sector. He is currently reading for his Masters in Business Administration from the reputed Asian University. He has also completed exams conducted by DELL and obtained certifications for Hardware and Solutions.

PETHUM WIJERATHNA - CORPORATE SERVICE MANAGER - ABANS PLC

With a MBA from the renowned Peradeniya University, Pethum is well versed and has more than 14 years of experience in Business development and in pre-sales of IT products. Along with the MBA, Pethum is also a Professional member of The British Computer Society (UK) and of The Institute of Management (Sri Lanka) and has obtained professional certifications from Lean Six Sigma, Microsoft, HP and Dell awarding bodies.

HILMY MIDHLAJ - SENIOR SALES MANAGER - CHANNEL BUSINESS

With sales practice of more than 18 years, Hilmy is one of the most successful dealer sales managers in the country for IT products. He has been awarded by principle Partners (HP & Dell) for his outstanding sales contribution. Hilmy has also gained proficiency in Sri Lanka institute of marketing (SLIM).

DINUK RODRIGO - SALES MANAGER - ABANS PLC

With 16 years of experience under his belt, Dinuk has proficiency in sales and management and a very good understanding of projects. He has also completed exams conducted by HP Printing Experts and obtained certification for APC - UPS Design professional & Sales professional.

WHAT YOU CAN EXPECT FROM US



CUSTOMER EXPERIENCE IS OUR BUSINESS BENCHMARK

Our vision is to retain customers for life. Therefore, as a customer oriented organization, we value our customer's end to end journey with us. Not just the key touch-points or critical moments of our customers, we give our customer an experience as a cumulative impact of multiple touch-points over time, which results in real relationship feeling and creates an undying trust and relationship, guiding a partner to success.



OUR PRODUCTS AND UNIQUE SERVICES

We hear to our customer's dreams, goals, passions, and aspirations and pledge to give a memorable experience with superior products, unmatched services and solutions that are unique from the norms that create satisfying businesses.

OUR PERSONAL COMMITMENT, PASSION AND CREATIVITY IN EVERY SOLUTION

Our utmost passion and creativity is employed to provide the best solutions to our customers. Our personal commitment towards providing a superior solutions service encourages and motivates our customers to pursue endless possibilities to grow. Hence, our involvement creates an emotional connection with our customers building endless relationships that drive us in business.

WHAT YOU CAN EXPECT FROM US



SERVICE SUPPORT- REGIONAL SUPPORT CENTRES

Our IT force is centered in Colombo and geographically dispersed across 16 Regional Centres under which there are a network of Service Centres and Service Drop-off Points spanning the entire island. The Service Centres are designed to provide back to bench warranty support and post warranty support for the world's best brands as their service partners.

ABANS IT SERVICE CENTRES

- Colombo
- Kandy
- Anuradhapura
- Galle
- Ratnapura
- Negombo
- Chilaw
- Matale
- Kurunegala
- Kalutara
- Badulla
- Ampara
- Jaffna

ABANS IT SERVICE POINTS

- Matara
- Hambantota
- Bandarawela
- Batticaloa
- Dehiattakandiya
- Monaragala
- Dambulla
- Kegalle
- Gampaha
- Hanwalla



AUTHORISED SERVICE PARTNER



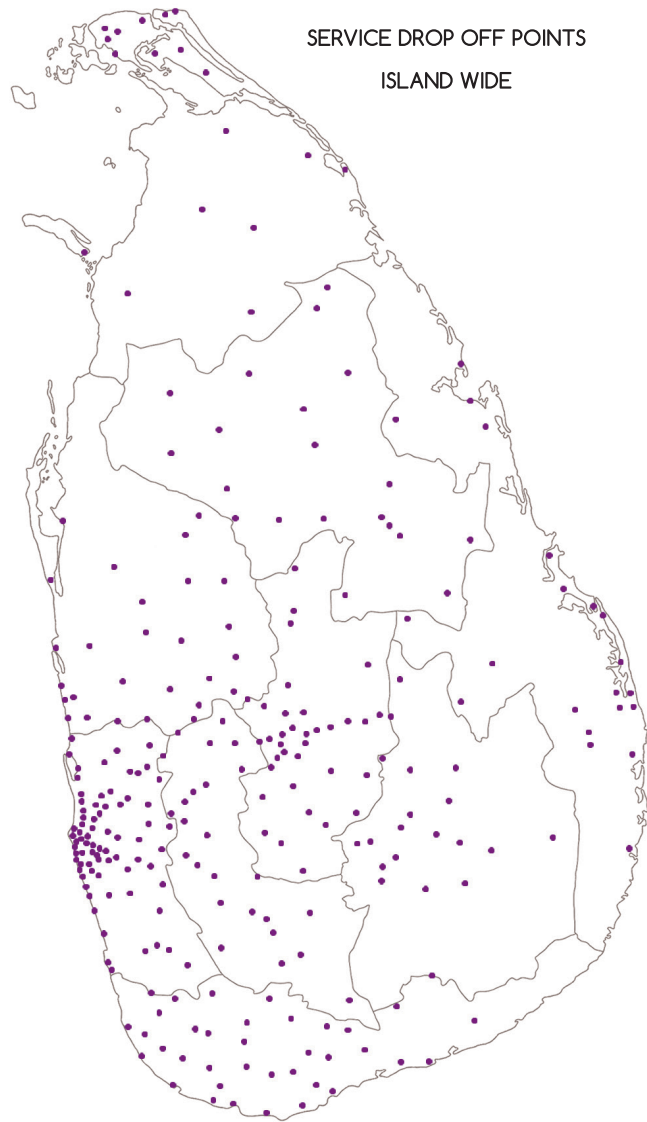
WHAT YOU CAN EXPECT FROM US



ABANS RETAIL NETWORK

Abans PLC possess an islandwide reach with a network of over **450+** showrooms, as well as over **20 Elite Showrooms** (which offer the entire product line) in strategic locations around Sri Lanka. The company offers round the clock assistance to customers. The company's main showroom is located conveniently in the heart of Colombo. These Showrooms bring various innovative products within the reach of every family and household in the country. All products sold by Abans carry a trusted guarantee of quality and reliable after sales service.

The company remains the preferred choice of partner for global brands looking to break into the Sri Lankan market. Personalized and professional customer service lies at the heart of Abans PLC's success.



WHAT YOU CAN EXPECT FROM US



ABANS CHANNEL BUSINESS

Abans have a network of over 250 authorized Dealers in the Western, Southern, Sabaragamuwa, Northern and up country regions who form an integral part of Abans PLC's marketing arm. This is the largest and most diversified sales channel in Sri Lanka selling many brands to all of their valuable dealer partners. Abans authorized dealers play a significant part in advising consumers in their respective areas against purchasing non genuine products with no guarantee of quality and performance, and educating them on the numerous benefits of products of genuine, trusted brands, such as durability, performance, energy-saving features, guaranteed quality and after sales service as ensured when they purchase a product from Abans.



WHAT YOU CAN EXPECT FROM US



COMPUTER CORPORATE SALES DIVISION (CCSD)

The Computer Corporate Sales Division of Abans PLC is the Corporate and Dealer-arm of the company that deals with IT sales throughout the country. They work under the Distributor and Premier Business Partnership with Dell, Tier 1 Business Partnership with Hewlett Packard (HP) and with the Premier Business Partnership with Lenovo.

AB TECHNOLOGIES (PVT) LTD (ABT)

AB Technologies (Pvt) Ltd is the Corporate Business Channel which is exclusively for HP products. This channel which operates with Tier 1 Business Partnership with Hewlett Packard (HP) provides business and enterprise end to end solutions to their corporate customers. AB Technologies is one of the fastest and strongest growing companies in this country.

ABANS INFORMATION SYSTEMS (PVT) LTD (AIS)

Abans Information System (Pvt) Ltd can be described as the devoted channel that handles enterprise solutions with a premier business partnership with DELL and with certified partnership with Microsoft, CISCO and other leading software. This channel offers our corporate clients hardware and software based enterprise solutions with a high IT literacy to enhance the manageability and efficiency of their operations.



CLIENTS WHO WE SERVE



GOVERNMENT ORGANIZATIONS



BANKING, INSURANCE AND FINANCE



OTHER CORPORATE CLIENTS



SUCCESS STORIES



Below are some of the successful tenders handled by Abans PLC, which consists of supply of Desktops, Laptops, Tablet PC, Workstations and Servers.

UNION ASSURANCE PLC : SALES FORCE ADMINISTRATION PROJECT

Name of Project: Union Assurance PLC Sales Force Administration Project

Project Scope: The new IT policy of digitalizing the procedures of the Sales Force of Union Assurance PLC was supported by Abans PLC as the vendor for the mobile IT devices used. The Project was inclusive of;

- The supply of Laptop & Tablet PC's
- Islandwide service support with drop of collection facilities
- Training for the users
- Branding each device with the company logo

Time Duration: November 2012 – Present

MINISTRY OF TELECOMMUNICATION AND INFORMATION TECHNOLOGY : SUPPLY, INSTALLATION, MAINTENANCE AND NETWORKING OF SCHOOL COMPUTER LABORATORIES

Name of Project: Supply, Installation, Maintenance and Networking of School Computer Laboratories under Ministry of Telecommunication and Information Technology.

Project Scope: With the vision of the Government to enhance the IT infrastructure of schools in the country this stage of the project was carried out by Abans PLC to supply, network and maintain the IT equipment for 120+ schools in the following districts;

- Ampara
- Trincomalee
- Matara
- Gampaha
- Colombo

Time Duration: October 2014 – December 2014

SUCCESS STORIES



BOARD OF INVESTMENT SRI LANKA :

SUPPLY, INSTALLATION AND MAINTENANCE OF COMPUTERS FOR THE ASI WORLD PROJECT

Name of Project: Supply, Installation and Maintenance of Computers for the ASI World Project

Project Scope: ASI World Project was one of the largest IT projects initiated by the Board of Investment, Sri Lanka. Abans PLC was chosen as the vendor for this project and they carried out the following operations for this project;

- Installation and maintenance of 156 Desktops and UPS at various locations in free trade zones
- Quarterly servicing of machines and reporting the conditions to the BOI Management

Time Duration: July 2011 – September 2011

UNILEVER SRI LANKA LIMITED :

SUPPLY, INSTALLATION AND MAINTENANCE OF DESKTOP COMPUTERS AND LAPTOP COMPUTERS

Name of Project: Supply, Installation and Maintenance of Desktop Computers and Laptop Computers.

Project Scope: As a primary objective Unilever Sri Lanka Limited refreshes their desktop and laptop computers that are out of warranty each year. Abans PLC was selected as the vendor for their IT hardware acquisition for the year 2013. A special service support designed uniquely for Unilever Sri Lanka Limited was offered by Abans PLC for this project.

Time Duration: November 2013 – December 2013

MINISTRY OF HIGHER EDUCATION :

SUPPLY OF LAPTOPS FOR STUDENTS

Name of Project: A laptop for every University entrant (Admission Year 2012)

Project Scope: Ministry of higher Education, the government body which governs the higher education of the country, provided a Laptop with all the applications which will help the University Entrant to achieve his/her aspirations during their entire knowledge building process with the help of Abans PLC. During this project, almost 12,000 laptops were given to university entrants.

Time Duration: August 2012 – August 2013

SUCCESS STORIES



UNIVERSITY OF KELANIYA :

SUPPLY, INSTALLATION AND MAINTENANCE OF DESKTOP COMPUTERS AND UPS

Name of Project: Supply, Installation and Maintenance of Desktop Computers and UPS.

Project Scope: University of Kelaniya had one of their largest IT hardware acquisitions in the 2013 and Abans Retail (Pvt) Ltd was selected as the vendor to supply the required IT hardware for this project.

Time Duration: November 2013 – December 2013

MAS HOLDINGS :

SUPPLY, INSTALLATION AND MAINTENANCE OF LAPTOP COMPUTERS AND WORKSTATIONS

Name of Project: Supply, Installation and Maintenance of Laptop Computers and Workstations.

Project Scope: MAS Holdings a leader in the apparel export business in Sri Lanka preferred Abans Retail (Pvt) Ltd as the vendor to supply the Laptop Computers and Workstations required for one of their latest projects to furnish the staff with the latest IT equipment.

Time Duration: August 2014 – December 2014

COLOMBO MUNICIPAL COUNCIL :

SUPPLY, INSTALLATION AND MAINTENANCE OF DESKTOP COMPUTERS AND UPS

Name of Project: Supply, Installation and Maintenance of Desktop Computers and UPS

Project Scope: As the Colombo Municipal Council move forward with better IT infrastructure, Abans PLC was selected as the vendor to supply the required IT hardware and also to provide the relevant software and service to ensure smooth operations.

Time Duration: April 2013 – July 2013

FONTERRA BRANDS LANKA :

SUPPLY, INSTALLATION AND MAINTENANCE OF LAPTOP COMPUTERS AND DESKTOP COMPUTERS

Name of Project: Supply, Installation and Maintenance of Laptop Computers and Desktop Computers.

Project Scope: Fonterra a global leader in the dairy industry chose Abans PLC as their vendor to supply their annual IT hardware and Abans PLC offered premium service support as well for this project.

Time Duration: July 2014 – December 2014

WHAT WE'VE GOT



We are well versed and handle all known Operating Systems, giving you the most cost effective, efficient solution in Sri Lanka.



LINUX



WINDOWS PC



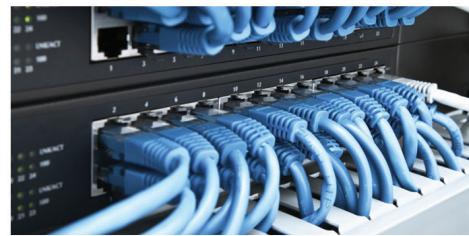
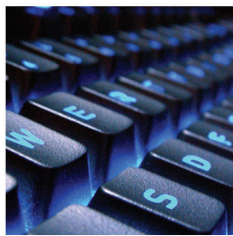
APPLE MACHINTOSH



WINDOWS SERVER PC



ANDROID



WHAT WE'VE GOT



SOLUTIONS FOR CORPORATE

Computers | Networking | Printers | Servers | Software | Storage | Services | Information Security & Information Management | Virtualization | Cloud Solution | Data Center Solutions | Networking & Infrastructure Development | SAN Solution

SERVERS **Lenovo**

For the Businesses that require value, flexibility and a range of performance options.

WORKSTATIONS **Lenovo**

Hard work is made to look easy. Save valuable time and resources by taking advantage of the flexibility and reliability of Workstations.

LAPTOPS **TOSHIBA** Leading Innovation >>> **Lenovo** *acer*

Stay connected with computing with world's best trusted brands. With this versatile family of laptops, we can cater of any kind the demand that a customer requires with best solutions and warranty.

TABLETS **TOSHIBA** Leading Innovation >>> **Lenovo** *acer*

Hook up where ever you are with your tablet while having your favorite apps at your fingertips with best brands.

DESKTOPS AND ALL-IN-ONES **Lenovo** *acer*

Come aboard with computing with world's best trusted brands. We present high performance desktops and all in ones with powerful features and with latest processors to provide the best customer experience.

PRINTERS AND TONERS

High quality, high speed, cost effective and reliable Printers and Toners from a trusted brand to have a paramount experience.

PROJECTORS *acer*

Engage your audience with great resolution, vibrant colour, and excellent brightness and conveniently connect to multiple devices.

WHAT WE'VE GOT



Lenovo

LAPTOPS

- Thinkpad
- Idea pad
- Yoga pad
- G - Series
- Y - Series
- X - Series



DESKTOPS

- ThinkCentre



WORKSTATIONS

- ThinkStation



TABLETS

- Yoga Series
- S - Series
- A - Series



SERVERS

- ThinkServer



WHAT WE'VE GOT



LAPTOPS

- EliteBooks
- ProBooks
- Pavilion
- P-15
- Slate



DESKTOPS

- EliteDesk
- ProDesk
- P-2



PRINTERS

- Deskjet
- Laserjet
- Officejet
- Office jet - X Series
- Envy



TABLETS

- ElitePad
- Slate



WORKSTATIONS

- Z - Series



THIN CLIENT

- T - Series



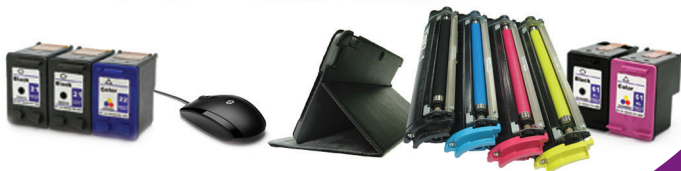
SERVERS

- ProLiant Series



ACCESSORIES

- Printer Cartridges



WHAT WE'VE GOT



LAPTOPS

- Inspiron
- Latitude
- Vostro
- XPS



DESKTOPS

- Optiplex
- Vostro



PROJECTORS

- Standard
- Portable
- Advanced



TABLETS

- Venue Series



WORKSTATIONS

- Precision Series



THIN CLIENT

- Wyse Series



SERVERS

- Power Edge Series



ENTERPRISE PRODUCTS

- Storage
- Networking
- Sonic Wall Network & Data Management



WHAT WE'VE GOT



acer

LAPTOPS

- Aspire Series
- chromebook



DETACHABLE

- Switch Series



DESKTOP

- Aspire Series - All-in-One



PROJECTORS

- Portable / Standard



MONITORS

- Premium (Professional)
- Basic



WHAT WE'VE GOT



LAPTOPS

- MacBook
- MacBook Air
- MacBook Pro
- MacBook Retina



DESKTOPS

- iMac - All-in-One



WORKSTATIONS

- Mac Pro



IPADS

- iPad Mini 3
- iPad Air 2



IPODS

- iPod Nano
- iPod Shuffle
- iPod Touch



ACCESSORIES

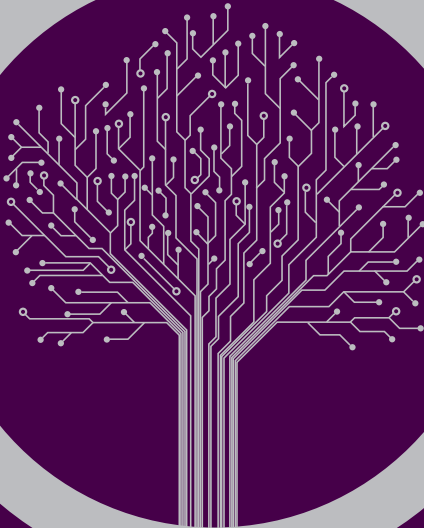
- Magic Track Pad
- Magic Mouse
- Wireless Keyboard



* We are also the Authorized Resellers of Apple iPhones.

COMPUTER CORPORATE SALES DIVISION

ABANS PLC



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SRI LANKA.



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Abans